



FARM EXPANSION WORKSHOP

THURSDAY 1ST MARCH 2018 - GOULBURN

Buying more farmland - Is it time to get bigger?

This workshop will help you to learn how to apply business management and investment principles to a farm purchasing decision to create wealth.

Who should attend?

Farm owners, Managers & Agribusiness service professionals e.g. accountants, agronomists, bankers and consultants.

What's included?

Access to practical spreadsheet tools, course notes and the consultant's expertise. *"Well presented, timely and relevant in the current market. A great insight to considerations and financial analysis."*



What will you learn?

- ✓ Is now the time to expand?
- ✓ How leverage works to create wealth
- ✓ How much bigger you can get?
- ✓ What your financier is looking for
- ✓ How much to pay for additional land?
- ✓ How much more to pay for adjoining land
- ✓ How to develop an exit strategy

Topics

- ✓ Why buy more farm land?
- ✓ What is leverage and how does it work?
- ✓ Farm performance – does it matter?
- ✓ Can I afford to expand?
- ✓ How much bigger should I go?
- ✓ Procedures for due diligence

GOULBURN

Thursday 1st March 2018

GOULBURN SOLDIERS CLUB

The Merino Room
15 Market Street,
Goulburn NSW 2580

8.30am – 3.00pm



The Holmes Sackett farm expansion workshop is delivered by John Francis, Holmes Sackett and Nick Pearce, Head of Relationship Management Southern Queensland & Northern NSW.



John Francis of Holmes Sackett has over 25 years' experience in the agricultural industry. John has a technical background in agronomy, expertise in farm business management, investment analysis and an understanding of the drivers of profitability on farm.



Andrew Treweeke, ANZ Agribusiness Relationship Manager based in Goulburn. Andrew will provide an insight of how to best prepare your business for a bank funded expansion. Andrew grew up & worked on a mixed broad-acre farm in the NW of NSW, studied Agricultural & Resource Economics at University of New England and has been working for ANZ in Goulburn for the past 6 years.

TO REGISTER ONLINE [click here](#)

1 person - \$750 + gst
\$350 +gst for second person from business
Prices are fully tax deductible.
Registration closes on Monday 26th February 2018.

Reimbursement There is up to 50% reimbursement for NSW RAA eligible participants. [Click here](#) to access the reimbursement form. For more information or to register call Prue Francis on 0435 052 255 or email prue@holmessackett.com.au

feedback

“Holmes Sackett are able to back up their findings with real numbers. The presenter has an excellent agronomic and animal production knowledge. I wish more courses were as factual and to the point as this one was.”

“I found the discussion areas of quantifying risk and valuing the economic values of the opportunity thought provoking. Overall I found it challenged some of my established thoughts on expansion which made it worthwhile.”

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